



HARRISBURG SCHOOL DISTRICT NO. 7

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Ron Worrell, Superintendent

October 19, 1998

To: IB Roof Systems

RE: School Roofs

How do you describe the perfect roof? It would have to be the CPA membrane installed on our schools by IB Roof Systems. I'm not paid to say this or compensated in any way, we had to pay for our new roof just like you'll have to. The big question is, where do you get the most for your buck?

I've dealt with and tried to maintain hot mop and kick and roll type roofs and it was always a losing battle both inside the building and out. I don't have nightmares as bad as those real life memories. Here in the Willamette Valley we have rain at least ten months out of the year and six of those it's a constant drizzle where nothing dries out. I can't think of a better test for a flat roof system. One of our roofs slopes to the middle and the water has to run two hundred feet to one end before it runs off. And that two hundred feet is a series of small ponds except for the summer months. Never a leak never a worry. I don't wake up any more when it starts to rain.

How do you sell a good roofing system other than word of mouth which can be biased and misleading? Ask the contractor about their warranty. If they know their job and are confident in their material they'll give you what you want. IB Roof Systems gave us what we wanted. And guess what, we have roofs over 20 years old with no problems, no maintenance except for cleaning leaves and balls out of gutters, and no sign of wear. We don't allocate funds in our budget every year for roof repair, maintenance, or interior damage repair.

IB Roof Systems has done all our flat roofing projects and has always been there when we needed someone to solve any of our roofing problems.

Sincerely,

Tom Dentel
Maintenance Supervisor
Harrisburg Schools